ANGUS S. KING, JR.

133 HART SENATE OFFICE BUILDING (202) 224–5344 Website: http://www.King.Senate.gov



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July 18, 2017

The Honorable Donald J. Trump President of the United States White House 1600 Pennsylvania Ave. N.W. Washington, D.C. 20500

## Dear President Trump:

During this week's Made in America Week, domestic manufacturers will have a unique opportunity to showcase their American-made products and discuss how this Administration and Congress can work together to help our American workers and companies keep making things in America. I am writing to urge you to direct staff within the National Trade Council and the Office of Trade and Manufacturing Policy to review S.118, the *Reinforcing American-Made Products Act*, and work with its bipartisan supporters in the House and Senate to determine how we can help ensure that U.S. manufacturers do not face excessive burdens here at home.

As you are aware, the current Federal Trade Commission standard for making Made in USA claims is that the product's content of parts and labor must be "all or virtually all" domestic. This standard is fundamentally different than the California standard, which up until September 2015 dictated that products only carry the Made in USA label if they consisted of 100 percent domestically sourced components. Although California relaxed its labeling requirement on September 1, 2015, the new law still imposes a "bright-line" standard requiring a certain percentage of domestically sourced content in order to bear the Made in USA label.

The discrepancy in Made in USA labeling standards threatens the economic livelihood of manufacturers and retailers. Certain companies that complied with the federal standard but not the California standard faced lawsuits after the California Supreme Court found in 2011 that an individual could sue a company under California laws. Several punitive class action lawsuits followed. Class action lawsuits continue to be filed against domestic manufacturers over alleged false origin claims after the September 2015 change in law.

I remain concerned about this continued discrepancy and its implications for our domestic manufacturers. That is why I joined colleagues from both sides of the aisle to re-introduce S.118, the *Reinforcing American-Made Products Act*, which would maintain a clear national Made in USA standard to prevent well-intentioned domestic companies from shouldering unnecessary and costly burdens. The bill was reported favorably out of the U.S. Senate Committee on

Commerce, Science, and Transportation in May and is supported by industry groups such as the National Association of Manufacturers (NAM) and the Outdoor Industry Association (OIA).

I appreciate your consideration of this request and your continued efforts to support American companies.

Sincerely,

ANGUS S. KING, JR.

United States Senator